



## Product Specialist (RMS Partners)

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#### 募集職種

##### 採用企業名

ファクトセット・パンフィック

##### 求人ID

969335

##### 会社の種類

中小企業 (従業員300名以下) - 外資系企業

##### 外国人の割合

外国人 少数

##### 勤務形態

正社員

##### 勤務地

東京都 23区, 千代田区

##### 給与

経験考慮の上、応相談 ~ 850万円

##### 休日・休暇

土日祝、夏季/冬季休暇、傷病休暇

##### 更新日

2020年04月07日 00:00

#### 応募必要条件

##### 職務経験

6年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル (英語使用比率: 75%程度)

##### 日本語レベル

ネイティブ

##### 最終学歴

大学卒: 学士号

##### 現在のビザ

日本での就労許可が必要です

#### 募集要項

FactSet Research Management Solutions (RMS) help our clients optimize the collection and publication of research. The RMS is a suite of workflow-driven solutions tailored to the needs of our clients to boost cross-firm collaboration, maintain compliance and ensure research continuity. Our specialty solutions combined with the content and tools of the core workstation, or together with other specialty solutions such as Portfolio & Performance Analytics, put FactSet in the unique

position to offer an end-to-end research workflow solution. The RMS Team is looking for Product Specialists to build out both the Implementation and Strategic Consulting Teams.

The Specialist oversees relationships with portfolio managers, analysts, and IT professionals to ensure the ongoing success of the RMS products across all Asset Classes at Asset Managers and Asset Allocators. In this role, you will work directly with new and existing clients to identify and set up optimal organizational and research management strategies, and in doing so, you will gain a deep understanding of a variety of technologies used to increase efficiency in the investment industry. You will work closely with senior team members to learn technology that impacts and drives the investment process.

This role is for applicants who would like to join the RMS Team and initially focus on Partners clients. In the long term the applicant will be familiar with all three RMS product offerings and will work with clients using RMS Partners and Code Red, as well as IRN.

### **Responsibilities:**

#### Implementation:

- Implement product installations for new clients that can vary from short projects at small hedge funds to large-scale deployments at multi-billion dollar asset managers
- Advise on and create proprietary investment processes that are tailored to individual clients using the RMS's highly configurable software and workflow tools
- Import data from and coordinate with prominent third party vendors including custodial banks, accounting systems, trade order management systems, and market data providers
- Accompany the sales team periodically to product demos to advise potential clients on usage of the software and suggest potential workflows based on previous experience with existing clients
- Write custom reports to aggregate research and import data into tear sheets, productivity reports, and investment dashboards tailored to individual clients' investment styles

#### Strategic Consulting:

- Maintain a 2-year strategic plan to optimize the value of our solutions at your clients
- Manage and support existing clients by solving problems, training users, and providing exemplary customer service
- Understand the value proposition RMS provides to each client (i.e. why they bought it and continue to use it)
- Build diverse relationships with the contacts at our clients
- Leverage cross-team collaboration to identify opportunities to grow the business
- Understand our product strategy and proactively guide clients to the optimal solution
- Proactively involve the FactSet generalist teams in your work and clients.
- Work with the Product Development Team to ensure client feedback is properly communicated into product enhancements
- Native Japanese speaker and fluent in both written and spoken English.
- Frequent travel will be required

## スキル・資格

### **Skills/Requirements:**

#### General

- Proactive and independent work ethic
- Exceptional analytical and problem solving skills
- Excellent presentation skills, written and oral communication skills, and solid organizational skills are required
- Background knowledge in programming or data management not required, but demonstrated critical thinking ability and a willingness to learn new technologies is critical
- Focused on guiding clients towards optimal solutions i.e. working strategically

#### Product Specific

- Knowledge of or strong interest in working with programming languages (FQL, Visual Basic, SQL...)
- Prior experience in RMS and/or FactSet workstation is a plus.

## 会社説明

FactSet is a leading provider of financial information and analytic applications for investment professionals around the globe.

FactSet offers instant access to data and analytics to thousands of analysts, portfolio managers, and investment bankers at the world's premier financial institutions. The top 10 global investment banks and 95 of the world's top 100 asset managers use our services. FactSet has been listed as one of Forbes' "200 Best Small Companies" for 12 consecutive years

FactSet's business is built on the creative use of technology and an unwavering dedication to client service. We remain on the cutting edge by continually developing and refining our proprietary software. Our sophisticated tools enable clients to control and customize data as never before and are often considered to be the gold standard in the financial industry. We offer individual consultant contacts, 24-hour personal support, and dedication to the individual needs of our users for client service that is unsurpassed in the industry.

Across the office or across the globe, FactSet connects investment professionals to the essential information, technology, and individuals they need for success.

FactSet offers instant access to accurate financial data and analytics to thousands of investment professionals around the world. Our company combines hundreds of databases from industry-leading suppliers and clients' own proprietary data into a single, powerful information system, making FactSet a one-stop source for financial information.

We're dedicated to staying on the cutting edge of technology by continually developing and refining our own software. Our sophisticated tools enable clients to control and customize data as never before and to present their findings in any format they imagine.

No matter how much we grow, we have not lost our original focus: that our clients are always our top priority. From individual consultant contacts to the most reliable software available, FactSet's client service is unsurpassed in the industry.

#### FactSet At-a-Glance

- \* Founded: 1978
- \* Headquarters: Norwalk, Connecticut
- \* Locations: 64, in 24 countries
- \* Employees: over 9,500
- \* Annual sales: \$14 billion
- \* Stock symbol: FDS, listed on the New York Stock Exchange

FactSet Research Systems Inc. は、機関投資家や運用専門家を対象に、オンライン上で統合された金融、経済情報をお届けする、データベース・インテグレータのリーディングカンパニーです。1978年に設立し、現在世界23箇所の拠点で営業しています。

FactSet は、売上ベースで年々成長を続けています。さらに、無借金経営を維持し、現在世界的に低迷している経済状況においても、継続的な強さと競争力を保ち、業績を伸ばし続けています。この強固な財務基盤と継続的な成長は、社員一人一人のキャリアについてチャンスと柔軟性を与えることはもちろん、企業全体としての将来性を確固たるものにしていきます。

FactSetは、アナリスト、ポートフォリオ・マネージャー、インベストメント・バンカー、その他金融業務に携わる方々に、包括的な金融情報と分析機能を提供し、600以上のデータベースを単一のオンライン情報システムに統合しています。

弊社の総合データライブラリには、世界中の数万におよぶ企業や証券に関する財務基礎データなどの幅広い金融、マーケット、経済情報が入っています。FactSet のテクノロジーを使って、様々な異なるソースに同時にアクセスすることができます。特定のデータの検索や、スプレッドシートや他のアプリケーションへ直接ダウンロードすることも可能です。

お客様はFactSet独自のソフトウェア・ツールによってデータを加工、分析し、お客様ご自身によってカスタマイズされたレポートをはじめ、多様なフォーマットを利用することができます。

FactSetは、約14億米ドルの年次収益をあげています。米国コネチカット州に本社を置き、北アメリカ、ヨーロッパ、太平洋沿岸地域の世界各地に9,500人以上のスタッフを擁しています。1996年以来、ニューヨーク証券取引所に上場しています (証券コードFDS)。