



Consultant – Communication & Media Industry

募集職種

採用企業名

コグニザントジャパン株式会社

求人ID

943348

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合

外国人 半数

勤務形態

正社員

勤務地

東京都 23区, 千代田区

最寄駅

半蔵門線、 三越前駅

給与

経験考慮の上、応相談 ~ 1600万円

勤務時間

9 AM to 6 PM

休日・休暇

土日祝日、有給休暇(入社6ヶ月から10日)

更新日

2020年01月21日 00:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢 (英語使用比率: 25%程度)

日本語レベル

流暢

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

募集要項

Responsibilities

- Perform the role of a COMMSMEDIA Consulting, Senior Consultant in Japan (Associate Director-Consulting)
- Engage directly with COMMSMEDIA clients on their most important and challenging business and technology issues - addressing and solving their priority problems
- Develop and implement strategies (process framework and methodology) for improving business processes, practices and operating models
- Draw on Cognizant's unique capabilities in Digital Strategy, AI & Analytics, Interactive and Digital Operations, and experience from our global consulting network
- Work with clients to ensure projects meet the needs of the customer and business and are aligned to the overall business strategy; manage key delivery risks
- Define and drive 'As Is' and 'To Be' process/operating model discussions
- Support project team in constructing the business case and benefits realization plan, specifically analyzing the proposed solution to deliver the desired business outcome and associated project costs
- Provide client-centric consulting solutions; coaching and guiding senior client stakeholders on complex technology-related business issues and providing expert guidance in technology and architectural decisions
- Support account executives to shape large deals / pursuits and to present solutions / proposals to clients; especially in areas such as Enterprise / Solution architecture, due diligence, technology selection, or digital technology integration.
- Coach and mentor junior consultants to improve their technology consulting capability

KRA's

We evaluate all Cognizant consultants on a variety of measures, agreed upfront with you, that align to client, and commercial outcomes. These include:

- Customer satisfaction (CSAT) from the engagements you have led or contributed to
- The influence you demonstrated on building relationships and solutions for our clients
- How you support, coach, and mentor consultants within the practice
- Your contribution to building practice capabilities / collateral / improved processes
- How you personally contribute to our revenue and profitability goals

スキル・資格

Typical profile

- Roughly 5-7 years of management consulting experience in a Tier 1/2 Consulting firm, boutique strategy house or an internal advisory role
- Proven experience working in consulting project teams, managing relationships at senior levels within top listed organisations or equivalent blue chip organisations - in areas such as digital strategy, operating model design, process design, complex transformation and operational improvement
- Ideally a strong background in Banking and Financial Services (From a Strategic, Operational and Technology perspective)
- Exposure to financial markets and/or regulatory systems internationally would be a significant advantage
- A strong track record leading client advisory, technology selection and solutioning and a hands-on role in leading complex transformation engagements
- Experience working with a variety of digital and cloud based technologies, microservices / API's, and familiarity with Agile / Dev Ops principles / ways of working
- Experience building senior client relationships on engagements; to drive successful outcomes, identify new consulting opportunities, and positioning / pitching for additional consulting work with clients

Skills

- Demonstrate strong program management skills and the ability to manage multiple work streams in an agile manner
- Exceptional quantitative, analytical, and financial modelling skills
- Highly effective communication skills, both written and verbal, and the ability to build strong relationships with a range of clients
- Strong problem solving skills with the ability to exercise mature judgment
- Australian Financial Services experience, preferably including business process mapping & modelling, and/or designing and implementing solutions related to RPA
- Experience in payments, cards, risk or compliance function would be an advantage
- Should be good in Bilingual capability (English & Japanese); Japanese skills needs to be at N2 level

コグニザント(Cognizant Technology Solutions Corporation NASDAQ: CTSM)は、世界をリードするプロフェッショナルサービスプロバイダとして、数多くのクライアント企業の業務やテクノロジーモデルの変化を通じて、本格的なデジタル時代への対応を強力にサポートしています。業種別に特化された小国案と徳治のコンサルティングアプローチは、クライアント企業の未来の成長に向けたビジョンを形づくり、これまで以上に斬新かつ効率性に優れたビジネスの実践を支援します。コグニザントジャパン株式会社は、米国コグニザントの日本法人です。

Cognizant is one of the world's leading professional services companies, transforming clients' business, operating and technology models for the digital era. Our unique industry-based, consultative approach helps clients envision, build and run more innovative and efficient businesses. Headquartered in the U.S., Cognizant, a member of the NASDAQ-100, is ranked 195 on the Fortune 500 and is consistently listed among the most admired companies in the world.