Technology Consultant

> プロフェッショナル・サービスの立ち上げに伴い、スターティングメンバーを募集！

募集職種

採用企業名
ドキュサイン・ジャパン株式会社

求人ID
897435

会社の種類
大手企業 (300名を超える従業員数) - 外資系企業

勤務形態
正社員

勤務地
東京都 23区

給与
800万円 ~ 1100万円

ボーナス
固定給+ボーナス

更新日
2019年05月14日 14:08

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル (英語使用比率: 50%程度)

日本語レベル
流暢

最終学歴
大学卒: 学士号

現在のビザ
日本での就労許可が必要です

募集要項

The Technical Consultant acts as the primary technical subject matter expert in support of customers and partners deploying eSignature solutions on the DocuSign Agreement Cloud platform. The successful candidate will therefore have a proven ability to understand complex business requirements and design technical solutions to meet those needs. The role is responsible for ensuring successful outcomes to implementation projects, either by assisting in the deployment of DocuSign's out-of-the-box connectors or providing specialist knowledge of DocuSign API's in support of custom integrations.

The Technical Consultant will be capable of developing technical solutions and understand data and network security. The

role will facilitate communication among project teams and other stakeholders, manage enhancement requirements and escalations and drive projects to successful completion. The successful candidate will play a critical part in the continued success of the Japan Professional Services team.

Responsibilities

- Provide technical consulting, business consulting and product expertise to customers enabling the delivery of comprehensive eSignature/Agreement Cloud solutions
- Facilitate technical discussions and white-boarding for project integrations and technical solutions, often across multiple applications
- Design and develop custom integrations for customers based on requirements when necessary
- Determine the scope of proposed solutions and identify the customer and DocuSign resources required to achieve successful outcomes
- Identify use cases, roles and other business requirements for each project
- Ensure DocuSign sales, account management, and support have appropriate tools to sell and support the Professional Services offerings
- Produce and manage client-facing documentation
- Conduct implementation pilots and help customer envision final solution
- Train new clients on the essentials of DocuSign systems to get them started on implementations
- Ensure timely and accurate billing in coordination with Finance Department
- Identify areas for process improvement within the Professional Services organization and make recommendations to Management
- Produce technical proposals
- Develop risk mitigation plans

スキル・資格

Requirements

- Minimum of 3+ years of strong software design and development experience within ideally Web Services
- Experience developing technical solutions with Internet technologies including XML (WSDL), Web Services (REST, SOAP), and software technologies including .NET, Java, PHP, Ruby, etc
- Strong verbal and written communication and customer handling skills
- Experience delivering commercial projects via service organizations
- Proven track record of delivering projects/products to market
- Background in software development and Software-as-a-Service systems would be ideal
- Experience working with directly with business/customers to understand business needs and applying technology solutions to those requirements
- Ability to identify and resolve ambiguity
- Experience working with source control systems (SVN, SourceSafe etc.) would be ideal
- Experience using CRM solutions such as SalesForce.com and or related technology (Apex, VisualForce, VFP, Force.com, etc)
- Bachelor's degree in Computer Science, Electrical Engineering or equivalent
- Good communication skills in Japanese (fluent to native-level) and English (business-level)

会社説明

Since its inception in 2003, DocuSign has pioneered the development of the eSignature. Today we offer the world's No. 1 eSignature solution as the core part of our broader platform for automating the agreement process.

Our value is simple to understand: the traditional, paper-based agreement process is manual, slow, expensive, and error-prone. We eliminate the paper and automate the process, allowing companies to now measure turnaround time in minutes rather than in days, substantially reduce costs, and largely eliminate errors.