



Sales Director 👍 独占求人

Based on Hokkaido. Full Relocation Offer

募集職種

人材紹介会社

コンピューターフューチャーズ

求人ID

818046

会社の種類

大手企業 (300名を超える従業員数)

勤務形態

正社員

勤務地

日本

給与

1200万円 ~ 1500万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

勤務時間

All public and company holidays offFlexible work hours

更新日

2019年06月19日 03:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

募集要項

Global consumer sales platform

Curious about the details? Ask Peter Kelly at Computer Futures.

- Ownership of the implementation process and performance for each client process
- Proactively analyze, track and optimize campaigns to meet client objectives
- Proactively upsell & grow the clients under management to achieve Commercial quarter quota
- Collaborate closely with team members to build and maintain relationships with clients
- Clearly communicate the progress of campaigns to clients and internal stakeholders
- Identify opportunities for account growth across all verticals and products

Curious about the details? Ask Peter Kelly at Computer Futures.

To find out more about Computer Futures, please visit www.computerfutures.com

Computer Futures についてもっと詳しく知りたい方はこちらへ→ www.computerfutures.com/ja

スキル・資格

Requirements/Qualifications

- 8-15years of sales experience in any IT, real estate, web, platform, EC or B2B industry
- Pleasant personality with a drive to succeed
- Strong analytical and problem-solving skill is a must (Excel skills is a plus)
- Bachelor's degree
- TOEIC score of at least 850
- Willingness to travel for work 2-3 times a year

会社説明

This role is based in Hokkaido - full relocation package offered.

Curious about the details? Ask Peter Kelly at Computer Futures - pe.kelly@computerfutures.com