



Account Relationship Manager/Program Manager

募集職種

人材紹介会社

Cornerstone Recruitment Japan K.K.

採用企業名

Global Educational Services Provider

求人ID

1221609

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2022年01月20日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

【COMPANY OVERVIEW】

One of the world's largest educational services providers

【JOB RESPONSIBILITIES】

- Liaise with clients and partners to ensure successful execution of services
- Confirm that all requirements are met before implementing projects
- Answer client inquiries and requests
- Engage with clients to ensure that they fully understand the services and the products
- Work closely with the Business Development Manager to track customer satisfaction and ensure successful renewal of contracts

【REQUIREMENTS】

- Similar work experience
- Native level Japanese, Business level English

- Good leadership and management skills

【会社概要】

世界最大級の教育サービスプロバイダー

【職務内容】

- 顧客やパートナーと連携し、サービスを実行
- プロジェクト実行前に、すべての要件が満たされているか確認
- クライアントからの問い合わせやリクエストに対応
- 顧客と連携を取り、サービスや製品を十分に理解していることを確認
- ビジネスディベロップメントマネージャーと連携し、顧客満足度を把握し、契約の更新を実現

【応募資格・条件】

- 同様の業務経験
- ネイティブレベルの日本語、ビジネスレベルの英語
- 優れたリーダーシップとマネジメントスキル

会社説明

Cornerstone Recruitment Japan is focused on placing bilingual professionals in a wide range of market leading companies.

Focusing across all sectors, we leverages the network of our experienced consultants to provide both clients and candidates with high end service levels and most importantly results.

We are passionate about helping our clients in securing the best talent on the market, by introducing unique profiles who can give them the edge in an increasingly competitive recruitment market.

Established in 2019, in partnership with Cornerstone Global Partners and with investment from Morgan Stanley, Cornerstone Recruitment Japan strives to be the recruitment partner of choice for all Tokyo based clients and candidates.

Our Mission

The Cornerstone. As every building requires a cornerstone, we believe people are the cornerstone of every great company. Our recruitment experts are passionate about bringing together great people with great companies.

Our Business Sectors

- Accounting & Finance
- Financial Services
- Human Resources and Office Professionals
- Industrial
- Information Technology
- Legal & compliance
- Life Science
- Supply Chain & Procurement
- Marketing
- Sales

Our Services

• Contingency

Many clients choose to utilize our success based contingent recruitment service. We take the time to fully understand the job brief before presenting a tailored shortlist of 5 to 6 candidates from our expansive existing network. This service comes with no obligation to hire and our clients only pay a fee when the successful candidate joins.

• Retained

Our retained service is particularly successful for clients with high profile/critical hiring needs, or niche searches that involve a significant amount of time unearthing candidates from outside our existing network. Clients who choose our retained service benefit from the introduction of exclusive headhunted candidates and top prioritization from the Cornerstone team.

• Market Entry

With a wealth of experience in the Japan market, our consultants have successfully helped many clients enter the Japan market. We can help you secure that critical first hire, as well as providing a consultation service, to make sure that your business is well prepared for all the initial hurdles it will face.