

Baker Hughes

Sales Specialist - Druck (Pressure Sensor)

ドラック 圧力センサの営業スペシャリストになりませんか？

募集職種

採用企業名

日本ベーカーヒューズ株式会社

支社・支店

Baker Hughes (GE Japan)

求人ID

1103771

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

勤務形態

正社員

勤務地

東京都 23区, 中央区

最寄駅

都営大江戸線、 勝どき駅

給与

500万円 ~ 650万円

更新日

2021年04月06日 02:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可が必要です

募集要項

Are you a Sales Specialist that is sales motivated to deliver?

Would you like the opportunity to work in a dynamic role responsible for sales growth?

Be part of a successful sales team

Our Digital Solutions business, we provide intelligent, connected hardware technologies to sense, control, and inspect assets across many industries. Customers are provided with peace of mind needed to reliably and efficiently improve operations. Our team has a collaborative sales mind-set, a technical understanding of our products, providing highly customisable

solutions.

Be a sales ambassador for our customers

As a Sales Specialist will be responsible for all sales targets of Druck product line in Japan, focusing on finding new customers in Kansai area and maintaining good relationship with existing customer. You will also be collaborating with other functional teams across region to ensure sales target are met accordingly.

As a Sales Specialist - Druck (Pressure Sensor), you will be responsible for:

- Selling measurement and calibration instruments equipment - pressure sensor.
- Ensuring successful implementation of sales strategies and develop business model for proactive selling and prospecting
- Leading on commercial and technical discussions with clients, and presentations and preparation of proposal documents
- Identifying and cultivating strategic relationships at all levels of customer organization
- Achieving business targets in Orders and Sales.
- Working closely with clients and global teams to satisfy local client requirements and expectations

You can also apply here:

<https://careers.bakerhughes.com/global/en/job/R13317/Sales-Specialist-Druck-Pressure-Sensor>

スキル・資格

To be successful in this role you will:

- Have extensive sales experience in measurement instrumentation or Industrial Equipment business
- Have ability to find new sales opportunity and establish business relationship with customers
- Have ability to build trust and develop influential relationships internally as well as externally in customer organization
- Have good commercial edge and business acumen
- Be a good communicator and be fluent in English and Japanese
- Have good problem-solving skills and a high capability of creativity/resourcefulness

会社説明

We are the leading energy technology company. We design, manufacture and service transformative technologies to help take energy forward.

For more than a century, our inventions have revolutionized energy. We harness the power of engineering, data, and science to redefine what's possible.

We are global

But we're local too. With operations in more than 120 countries we work in partnership with our customers, wherever they are, to deliver better outcomes. We are proud that our people and our businesses are part of the fabric of the communities in which they work.