



Legal Counsel, Manager

leading global firm

募集職種

人材紹介会社

株式会社SK Global

採用企業名

world leading organization

求人ID

1095308

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合

外国人 半数

勤務形態

正社員

勤務地

日本

給与

900万円 ~ 1900万円

ボーナス

固定給+ボーナス

勤務時間

9:00 ~ 18:00

更新日

2021年05月10日 04:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

About the role

As a Manager, Legal Counsel, you will mainly partner with business line management, business development executives, and other functions on commercial matters in all stages of deals including review of proposals and responses to RFPs.

This role reports to the Director, Senior Legal Counsel Japan, and work in coordination with the Group Manager, Senior Legal Counsel.

Key Role Responsibilities

- Day-to-day, you will structure, review, draft, and negotiate commercial arrangements, especially service agreements, NDAs, and other related documents, including proposals, responses to RFPs, and quotes.
- Assist business lines management, business development executives, and finance and delivery teams in clarifying and balancing risk and reward in relation to the service offerings and individual client arrangements, and mitigating risk to protect the company's assets and profitability.
- Stay abreast of legal developments affecting its clients and industries and synthesize the information to incorporate it into the company's transactional practices.
- Resolve issues and disputes, minimize the potential for litigation, and foster protection of Avanade's reputation.
- Counsel, advise, and educate company employees in regard to legal and risk management issues, representing and its interests.
- Develop/support internal guidelines, toolkits, and packaged knowledge on various legal and business issues.
- Develop in-depth subject matter expertise in legal to benefit the business.
- Structure, review, draft and negotiate commercial arrangements, especially master service agreements and client engagement agreements as well as related documents.
- Manage external counsels as necessary.
- Handle other duties as may be assigned by the Director, Senior Legal Counsel Japan.

スキル・資格

Scope of Work

- Nature of Work: Creates and implements work plans for assigned projects, programs, and/or clients against established operational objectives;

supports translation of group strategy into objectives and work plans.

- Scope of Work: Provides operational leadership for work efforts requiring significant coordination.
- Complexity: Complex problems that consistently span work domains, requiring the considered judgment of contextual factors.
- Discretion: Wide latitude in approach to work, including the ability to reshape work plans, guided by professional best practices and domain expertise.
- Organizational Impact: Work efforts have a significant impact on near- and medium-term Avanade and/or client operations.
- Supervision Received: Works independently, with occasional validation of work efforts against strategic and operational objectives.

Significant latitude in judgment & approach.

- Knowledge Applied: Applies advanced knowledge of learned occupation/discipline and strong business operational acumen.

About you

You are a positive and committed person who is passionate about the law and technology. You are not afraid to speak your mind and enjoy a dynamic and creative environment.

You have the ability to work in a team and manage competing priorities and adapt quickly to change. You are a people person who has the ability to build relationships at all levels within the organization.

You have a curious mindset and a strong interest in understanding the business and what drives performance.

In addition, you have :

- A university law degree.
- 5+ years of broad experience in commercial and transactional matters, preferably in technology and consulting, in a law firm and / or fast-paced corporate multinational legal department environments.
- Preferably, bar admission in Japan or the U.S. (but not required).

Key Role Skill & Capability Requirements

- Well-refined business perspective.
- Ability to work collaboratively as a member of a team in an intense, fast-paced environment.
- Disciplined, focused, and dedicated to meeting high standards of excellence.
- Positive experience working within a hierarchy and corporate multinational matrix both live and virtually across time zones.
- Proven ability to meet deadlines on short time frames and under pressure with the ability to set and adjust priorities quickly.
- Strong time management, prioritization, and organizational skills.
- Highly responsive and follows through on commitments.

- Good problem-solving skills and resourcefulness.
- Superior communication skills, particularly with respect to active listening to and integrating information from various sources quickly and communicating legal advice in a practical form in a business context.
- Extensive experience in structuring, negotiating, drafting, and reviewing commercial arrangements, including complicated technology consulting agreements.
- Advanced knowledge of contract law and general business law.
- Up-to-date working knowledge of Microsoft products.
- Fluent in Japanese and English (reading, writing, and speaking).

会社説明

ABOUT US

Legal Job Seeker was established to offer the best possible service to the **Legal / IP** and **IT** business community in Japan. We are able to deliver excellent results to both our clients and our candidates and our focus being on excellent quality, professionalism and sincerity. We strongly believe that we have the expertise and knowledge to introduce the best people to fill **legal & IP** positions in Japan. Our team has an excellent in depth knowledge of the Japan job market to source the right candidates for high performance.

Career Advice

We promise to help you through the process of finding your next position. As a candidate you will receive genuine advice and assessment. We will market your skills the best way we know how, guide you through your interviews and give you our best advice possible. We will only submit your resume to a client with your knowledge and agreement. In short, making a career move is one of the most important decisions you may face, and we promise to guide you through every step of the way and maintain a professional and courteous manner, no matter what your decision may be.

About Legal Job Seeker

LJS is a division of a team of experienced, talented legal recruiters who are committed and dedicated to the search and placement of qualified Patent Attorneys , Lawyers and qualified legal and compliance professionals with a strong interest in the legal area, as well as supporting placement into international patent and law firms. Our company holds an impressive track record of successfully completing a large number of legal and compliance searches for both our International and Japanese clients based in Tokyo. Our knowledge of the industry, specialist recruitment methodology and our approach to recruitment has made us uniquely special from other agencies to ensure that we deliver the best results for our clients and candidates.

Our Approach Commitment to Excellent Service

Our company is committed to providing an excellent and personal service to both our clients and candidates. We believe that every hiring decision impacts all areas of peoples lives and therefore we are extremely careful in our recruitment approach and placements. Our philosophies regarding recruitment are as follows.

Honesty Innovation Commitment Accountability Professionalism Service and Team work

We at **LJS** work collectively to deliver service we can be proud of, and are able to deliver results in the shortest period of time. Whether you are looking for talented individuals to join your team, or a brand new challenge yourself, we promise to deliver the best possible service we can.

Our Area of Expertise

We aid, assist and work with both Japanese and International clients who are looking to hire qualified individuals in both Japan and overseas and non- qualified **legal & IP** professionals. Our area focuses on mid to senior level **legal & IP** positions in Tokyo and covers all levels of seniority.

転職をご希望の方

当社登録のメリット

人材紹介会社（転職エージェント）とは、厚生労働大臣の認可を受けた民間の職業紹介会社です。転職支援サービスとは、正社員や契約社員の直接雇用の転職を希望する方と、採用をお考えの企業との間を、キャリアコンサルタントが仲介するサービスです。現在では、転職活動における選択肢の一つとして、多くの方に利用されています。

転職成功者の声

30歳男性（弁理士）

どんな求人検索サイトにも、営業求人はたくさん掲載されています。でも、いまいちピンとこない。売上げ額やたった数行の仕事情報では、自分にマッチしているか分からないのです。LJS（リーガル・ジョブ・シーカー）に登録して良かったのは、その企業の『質』が自分に合っているかを見極めて紹介してくれること。

「仕事の内容や進め方、社風、直属の上司になる方の人柄がこうだから、●●さんにマッチすると思います」と求人を紹介してもらえたとき、さすが業界専門の人材紹介会社だと思いました。

もしあのとき、LJS（リーガル・ジョブ・シーカー）を利用していなければ、やみくもに企業を受けて最初にもらえた内定に飛びつくような、無計画な転職をしていたと思います。