



Sales Director, Japan

Good salary, executive role

募集職種

人材紹介会社

[Propel Consulting K.K.](#)

求人ID

780838

業種

ハードウェア

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円 ~ 2500万円

更新日

2026年01月28日 05:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

流暢

最終学歴

大学卒： 学士号

現在のビザ

日本での就労許可が必要です

募集要項

Responsible for Mobile, Fixed Telephony and Enterprise customers in Japan,

Management of partners/channels, direct accounts, and also subordinates(sales teams).

Achieve sales target through identification and qualification of prospects.

Develop strategies based on the feedback of the customer and market environment.

Develop new leads and opportunities to meet the pipeline requirements.

Establish a strong market presence within the assigned territory.

(Posted by RDMP)

スキル・資格

Experience in selling to Telecom Service Providers, and/or Government, and/or Transportation, Utilities etc.

Experience working in a "gaishike"

Experience in working with partners/distributors

Native Japanese and good English – written and spoken

会社説明

Propel Consulting is an Executive Search Company based in Tokyo. We specialise in providing international businesses with bilingual executives and mid-level professionals.

Our team of experienced consultants collaborate to identify and service the unique needs of candidates and clients across a wide range of industries. We achieve excellence by developing creative solutions that utilise our broad-reaching networks, technology based tools and relevant expertise.

Our innovative approach ensures that we can introduce the best candidates to our clients and the best opportunities to our candidates.

We have helped numerous professionals to join some of the leading international companies in Japan. Our experience enables us to provide candidates with the best opportunities available in their industry.

We will also provide help and support throughout the entire process including: interview advice, resume tips, compensation negotiation and helping you to resign from your present position.

For more information about Propel Consulting, please visit our website: <http://www.propel.co.jp>