

PR/110962 | Sales Supervisor

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1623979

業種
その他（商社）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月24日 10:41

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Requirement: Looking for candidates who have strong connections with Corporate Functions and General Affairs (Administration) departments.
Prior sales experience in related industries is required.
-Vending Machine Industry.
-Managed Office / Flexible Workspace Providers.
-Corporate Cafeteria & Food Court Digital Management Platforms.

-Will require to go out at least three days a week and visit customers on-site.

This position’s main responsibility is to find customers who will allow us to install our vending machines and take care of the existing customers. And Lead and Management Sales Team (2-3 ppl)

Expands new customer

-Research & manage potential customers information

-Arranging appointment by call, texting, e-mail

-Meeting, explaining and discussing our service details with customer

-Finding suitable place to install Vending Machines

-Preparing and making Contracts

-Processing documents for installing Vending Machine.

Following up existing customer

-By texting, calling, e-mail or face to face.

-Sharing issues to other departments

-Propose moving location of Vending Machine to customer and inside company, when the Sales Amount was low, or there were more suitable locations

-Arrange recalling Vending Machine as needed

Management & Reporting work

-Reporting weekly Sales team activity to Japanese GM

-Achieving monthly and yearly targets

-Making documents relate to installing, moving or recalling vending machine from Sales Staff

-Managing contracts of installing Vending Machine and other appendixes

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明