

PR/110955 | Assistant Manager / Deputy Manager- Sales and Marketing

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1623973

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月24日 10:41

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Develop new customers in South India.
- Visit customers regularly and build strong relationships.
- Identify project opportunities, expansion plans, replacement needs, service needs, and spare parts opportunities.
- Understand customer technical requirements and communicate them accurately to internal teams.
- Prepare customer visit reports, enquiry summaries, MOM, and action trackers.
- Coordinate with internal teams for technical clarification and quotation preparation.
- Follow up quotations and support order conversion.
- Maintain customer database and sales pipeline.

- Track market trends, competitor information, customer investment plans, and replacement demand.
- Support exhibitions, seminars, and promotional activities.
- Coordinate with service team for customer issues when required.
- Report weekly sales activities and opportunities to management.

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会社説明