

PR/120789 | Sales Freight Forwarder

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1623933

業種
物流・倉庫

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月24日 10:22

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: Sales Freight Forwarder
Salary: THB 25,000 - 40,000
Location: Near Lat Phrao Station (MRT Blue Line, BTS Yellow Line)

Our client is a leading Japanese logistics company specializing in international freight forwarding, supply chain management, warehousing, and transportation solutions across air, sea, and land freight services.

Working Conditions

- Working hours: Monday to Friday 8:30-18:00 pm

Responsibilities

- Developed new business opportunities for Sea Freight services through proactive client acquisition and account

management.

- Analyzed market trends, competitors, and logistics service offerings to identify business opportunities and support sales strategies.
- Managed the end-to-end sales process, including client engagement, requirements gathering, quotation preparation, and contract negotiation.
- Handled RFIs, RFQs, RFPs, and customer inquiries while ensuring effective coordination with operational and overseas teams.
- Worked closely with global offices to implement logistics solutions, support key accounts, and drive business growth.

Qualifications:

- Strong communication, negotiation, and presentation skills.
- Fluent of English Skill.
- Possess a valid driving license and own vehicle.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明