

PR/120742 | Area Sales & Marketing Executive (Healthcare)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1623931

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月24日 10:22

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

The Area Sales & Marketing Executive role plays an important part in driving business growth across Southeast Asia and Oceania within the healthcare industry. This position combines business development, sales and marketing, distributor management, and cross-functional coordination, offering the opportunity to work closely with regional partners while serving as a key liaison with teams in Japan.

Responsibilities

- Build strong relationships with distributors and support them in achieving sales targets.
- Carry out sales and marketing activities to increase market awareness and business growth.
- Organize and attend exhibitions, trade shows, and customer meetings.
- Conduct product presentations and training sessions for customers and distributors.
- Create sales materials and marketing documents together with internal teams.
- Work closely with teams such as Production, R&D, Customer Service, and Logistics to support customer needs.

- Travel to meet distributors and customers and participate in industry events across Southeast Asia, Australia, and Japan.
- Support daily office operations and administrative activities when required.
- Prepare sales reports, forecasts, and market information updates.
- Grow sales and find new business opportunities across Southeast Asia and Oceania.

Requirements

- Experience in sales, marketing, business development, or distributor management within the healthcare industry
- Strong communication and relationship management skills, with the ability to collaborate effectively with distributors, customers, and internal stakeholders
- Ability to drive regional business growth and execute sales and marketing initiatives across Southeast Asia and Oceania
- Willingness to travel internationally for distributor visits, customer support activities, conferences, and exhibitions

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明