

PR/161419 | Sales Assistant Manager (Food Ingredients)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1623924

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月24日 10:18

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company and Job Overview
A global trading and technology solutions company specializing in food ingredients, chemicals, life sciences, electronics, and sustainable materials is seeking a Sales Assistant Manager to drive business growth within its Food Ingredients Division by developing new business opportunities and managing key accounts in the food and beverage manufacturing industry.

Job Responsibilities

- Achieve annual sales targets by managing existing accounts and developing new customers and markets
- Drive business growth through market analysis, competitor insights, and identifying new opportunities
- Prepare costing and pricing strategies to ensure profitability (gross profit achievement)
- Build and maintain strong relationships with customers and suppliers, including handling inquiries and claims independently

- Oversee operational efficiency, including inventory planning, forecasting, and timely issue resolution
- Manage financial aspects such as credit limits, accounts, and ensuring timely collections with no bad debts
- Ensure compliance with company values, legal/ethical standards, and support team leadership/mentoring of junior staff

Job Requirements

- Bachelor’s Degree in Food Technology, Food Science, Nutrition, or a related field
- Minimum 5 years of relevant working experience
- Strong ability to prioritize tasks and respond promptly to inquiries
- Good problem-solving skills with a sense of urgency in handling customer matters
- Excellent communication and negotiation skills
- Applicants must be Malaysian citizens or possess valid working rights in Malaysia

Interested applicants, feel free to click APPLY NOW.

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.my/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.my/terms-of-use

会社説明