

PR/161389 | Business Development (Automotive industry)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1623905

業種
自動車・自動車部品

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月24日 10:18

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview:

Our client is an automotive solutions company specializing in the acquisition, valuation, resale, and recycling of accident-damaged, total loss (ATL), and end-of-life vehicles (ELV) through partnerships with insurance companies, workshops, and automotive dealer.

Job Responsibilities:

- Develop new business opportunities in vehicle purchasing and accident vehicle acquisition.
- Build relationships with automotive workshops, used car dealers, and insurance companies.
- Source and secure accident vehicles, total loss vehicles (ATL), and end-of-life vehicles (ELV).
- Conduct sales visits and negotiations with potential business partners.

- Maintain and strengthen partnerships to support business growth.
- Coordinate with business partners on vehicle valuation and purchasing activities.
- Monitor market trends and identify new sourcing opportunities.

Job Requirements:

- Diploma/Degree in Business, Marketing, Automotive, or related field.
- 2-5 years of sales or business development experience. Fresh graduates are welcome to applied.
- Experience in automotive, insurance, vehicle trading, or related industries is preferred.
- Strong communication, negotiation, and relationship-building skills.
- Possess own transport and willing to travel for client meetings.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明