Business Development Consultant

募集職種

採用企業名
TopoLogic株式会社

求人ID
1623720

業種
電気・電子・半導体

会社の種類
中小企業 (従業員300名以下)

雇用形態
フリーランス

勤務地
台湾

給与
経験考慮の上、応相談

勤務時間
Flexible schedule.

休日・休暇
Schedule and availability are agreed with the contractor.

更新日
2026年11月24日 10:22

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

その他言語
中国語： 北京語 - ビジネス会話レベル

最終学歴
高等学校卒

現在のビザ
日本での就労許可は必要ありません

募集要項

≪Job Description & Position Highlights≫

- Develop semiconductor partnerships in Taiwan, advancing next-generation TL-RAM™ memory through strategic business development and collaboration
- Drive the commercialization of innovative memory technology while building relationships with key semiconductor industry leaders

- Work directly with Japan-based leadership and engineering teams in a flexible, fully remote freelance arrangement
- Enjoy flexible working hours of approximately 20–40 hours per month, with business travel and transportation expenses reimbursed separately

【Job Responsibilities】
Taiwan-based freelance role to develop semiconductor partnerships for TopoLogic's TL-RAM™ memory technology.

< Job Description >

- Identify and prioritize foundries, IC design companies, and manufacturing partners, including semiconductor equipment suppliers, in Taiwan.
- Reach decision-makers and technical contacts, arrange and attend meetings, and follow up on action items.
- Develop opportunities for feasibility studies, technical evaluations, proof-of-concept projects, and joint development.
- Gather market and partner feedback and report pipeline progress and next steps to the Japan team.
- Coordinate with TopoLogic's leadership and engineering teams. TopoLogic retains responsibility for technical decisions and final contract negotiations and approvals."

■The charm of this job
Help bring next-generation embedded memory to market by building partnerships across Taiwan's semiconductor ecosystem. Work directly with TopoLogic's leadership and engineering teams in Japan.

■Department name
Memory Business Division

■Division
Business Development / Semiconductor Partnerships

■Career Path
The engagement may be renewed or expanded by mutual agreement based on progress and business needs.

■Company Description
TopoLogic Inc. is a deep-tech startup spun out of the University of Tokyo. We develop semiconductor technologies based on topological materials. Our TL-RAM™ is a next-generation nonvolatile memory based on spin-orbit torque MRAM (SOT-MRAM), designed for high speed and low power. Potential applications include SRAM replacement in AI and high-performance computing. We are building partnerships in Taiwan to evaluate and commercialize the technology.

【Employment Type】
Freelance

【Salary】
Based on experience and skill level

※Monthly retainer plus performance-based fees, subject to agreement based on experience and scope. Initial engagement of approximately three months, with possible renewal by mutual agreement.

【Working Hours】
Flexible schedule.
※Approximately 20–40 hours per month as a planning estimate, subject to mutual agreement.

【Work Location】
Taiwan
■Remote within Taiwan, with local partner visits as needed.

【Holidays & Leave】

- Schedule and availability are agreed with the contractor.

【Benefits & Welfare】

- Pre-approved business travel and transportation expenses are reimbursable separately, subject to agreement.

スキル・資格

【Required Qualifications】

- Experience in semiconductor business development, technical sales, account management, or strategic partnerships in Taiwan.
- Career Level：Mid Level
- Other Language Skills：
  Mandarin Chinese | Business level | Used regularly for partner outreach, meetings, and follow-up.
- Taiwan semiconductor industry experience in business development, technical sales, account management, or partnerships.
- An established network across Taiwanese foundries, IC design companies, or related semiconductor businesses.
- A track record of originating opportunities and advancing them to concrete discussions or projects.
- Understanding of semiconductor manufacturing and how new technologies are evaluated and commercialized.
- Business-level Mandarin Chinese and English, with the ability to work independently and collaborate with teams overseas.

【Preferred Qualifications】

- Experience working with foundries, IC design companies, or semiconductor equipment suppliers in Taiwan.
- Familiarity with embedded memory, semiconductor IP, or manufacturing processes.
- Experience with joint development or technology commercialization. Japanese language skills are a plus.

会社説明