

E-Mobility Sales Acquisition Manager

募集職種

人材紹介会社
株式会社 JAC International

採用企業名
Global automotive technology supplier

求人ID
1623644

業種
その他

雇用形態
正社員

勤務地
東京都 23区

給与
650万円 ~ 800万円

更新日
2026年11月18日 17:16

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

Develop and execute strategies to expand business opportunities and support market growth initiatives for electrification-related products.
Build and strengthen customer relationships while identifying future business opportunities and growth strategies.
Lead sales and business development activities, including proposal preparation and customer engagement.
Prepare commercial estimates by coordinating internally and developing cost-based proposals.
Support mass production activities through close collaboration with internal stakeholders and cross-functional teams.
Contribute to sales planning and business forecasting to support long-term business objectives.
Collaborate with global teams and international partners to support business development activities and project success.

Employee Benefits:
Native-level Japanese communication skills.
Business-level English communication skills, including participation in meetings and negotiations.
At least three years of experience in corporate sales, business development, customer liaison, or development coordination roles.
Experience preparing commercial quotations and coordinating internal cost estimates.

Strong interest in customer-facing business development and technical sales activities.
Open-minded and collaborative approach to working with internal and external stakeholders.
Ability to build relationships and communicate effectively across functions and organizations.
Preferred
Sales or project management experience within the automotive industry.
Experience negotiating with automotive manufacturers or managing customer projects.
Experience in new business development and market expansion activities.
Additional language skills such as German or Chinese.
Experience working in international business environments.

スキル・資格

Native-level Japanese
Business-level English (TOEIC ~ 700).
At least three years of experience in corporate sales, business development, customer liaison, or development coordination roles.
Experience preparing commercial quotations and coordinating internal cost estimates.
Strong interest in customer-facing business development and technical sales activities.
Open-minded and collaborative approach to working with internal and external stakeholders.
Ability to build relationships and communicate effectively across functions and organizations.
Preferred
Sales or project management experience within the automotive industry.
Experience negotiating with automotive manufacturers or managing customer projects.
Experience in new business development and market expansion activities.
Additional language skills such as German or Chinese.
Experience working in international business environments.

会社説明

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We provide specialized proactive recruitment support tomultinational clients who are setting up new operations or areexpanding existing business and seeking further growth in theJapanese market.As the first Japanese recruitment company to set up operations in theUK in 1975, understanding foreign cultures is second nature to us.With our extensive global network and historically leading position asrecruitment consultancy to Japanese corporations, we have access toan unrivaled pool of bilingual Japanese and foreign professionals.Our professional consultants are experts in a range of Industries andfunctions and all have extensive multicultural experience.Based on JAC’s unique history, culture and market strength, JACInternational was founded to provide dedicated support to ourmultinational corporate clients in Japan.

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