

PR/124067 | Marketing Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1623447

業種
その他（メーカー）

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年11月17日 10:56

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Qualifications

- Minimum 2 years of experience in Sales, Marketing, or Business Development (prior experience in the valve or industrial equipment industry is preferred).
- Fluent in English, both written and spoken.
- Self-starter with the ability to plan and execute initiatives independently.
- Proactive, analytical, and target-driven mindset.
- Strong communication and relationship-building skills.
- Proficient in Microsoft Excel, Word, and PowerPoint.
- Team player with a collaborative attitude.

Responsibilities

- Drive sales of valves, including proprietary and internationally recognized brands.
- Develop and maintain strong relationships with end users across industrial sectors to identify opportunities, gather market intelligence, and expand sales.
- Build and manage relationships with distributors in the building and construction market to support business growth and market expansion.
- Conduct market research to identify new business opportunities and provide regular market insights and reports.
- Collaborate closely with internal stakeholders, including Sales, Engineering, Warehouse, Manufacturing, and the Japan headquarters, to ensure seamless customer support and project execution.
- Understand customer requirements and proactively follow up on ongoing projects to ensure customer satisfaction.
- Serve as the primary point of contact for customer inquiries and claims, coordinating with relevant departments to resolve issues promptly and effectively.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明