

PR/120775 | Sales Engineer

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1623425

業種
土木

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月17日 10:32

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities:
• Manage the sales cycle from customer approach to order acquisition.
• Maintain strong relationships with existing customers and develop new business opportunities.
• Conduct customer visits and present products, services, and technical solutions.
• Prepare quotations, proposals, and other sales-related documents.
• Follow up project progress and coordinate with internal teams to ensure customer satisfaction.
• Monitor market trends, gather customer feedback, and report business opportunities.
• Achieve sales targets while maintaining long-term customer relationships.
• Support QMS & EMS compliance and continuous improvement activities.

Qualifications:
• Bachelor's Degree in Mechanical, Environmental, Industrial Engineering, or related fields.
• At least 1 year of experience in sales, technical sales, or engineering-related roles.
• Strong communication, presentation, and negotiation skills.
• Good command of English and computer literacy.
• Possess a valid driver's license and willing to travel for customer visits.

• Knowledge of water treatment systems, environmental solutions, or industrial equipment is an advantage.
• Proactive, customer-oriented, and eager to learn and grow in a sales career.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Terms and Conditions Link: https://www.jac-recruitment.th/terms-of-use

会社説明