

PR/096431 | [Consulting] Manager / Senior Manager in Hanoi

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1623395

業種
ビジネスコンサルティング

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月17日 10:28

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブレベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Location

Hanoi, Vietnam

Company Overview

Our client is a global consulting organization specializing in business transformation, growth strategy, and organizational development for multinational enterprises.

Job Responsibilities
- Drive business development activities and identify new consulting opportunities within multinational corporations operating

in Vietnam.
- Establish and maintain strong relationships with senior decision-makers, including both local and international executives.
- Understand client business challenges and convert them into consulting engagements, strategic initiatives, and transformation projects.
- Develop tailored proposals, project approaches, and value-driven recommendations aligned with client objectives.
- Oversee consulting engagements to ensure high-quality delivery, effective stakeholder communication, and achievement of expected outcomes.
- Partner closely with internal consulting teams to design and deliver solutions that address clients' business priorities.
- Act as a bridge between global consulting methodologies and local market realities to ensure practical implementation.
- Contribute to market expansion efforts and strengthen the firm's presence among international and non-Japanese clients in Vietnam.
- Collaborate across regional and functional teams to support cross-border projects and client initiatives.

Job Requirements

- Proven experience in management consulting, strategy consulting, or business transformation consulting.
- Previous experience at Manager level or above within a consulting environment is preferred.
- Exposure to working and living in Europe or North America would be highly advantageous.
- Strong command of English with the ability to conduct executive-level discussions and presentations confidently.
- Demonstrated experience engaging with C-suite stakeholders and senior management teams.
- Solid understanding of business transformation, operational improvement, growth strategy, or organizational change initiatives.
- Industry expertise within Manufacturing and/or Consumer & Retail sectors is highly preferred.
- Commercial acumen with the ability to identify client needs and develop consulting opportunities.
- Strong analytical thinking, structured problem-solving, and stakeholder management capabilities.
- Comfortable working in multicultural environments and collaborating with regional and international teams.
- Open to long-term career development in Vietnam and contributing to the growth of a developing consulting practice.

Benefits

- Attractive salary and comprehensive benefits package.
- Performance-based bonus scheme.
- Opportunity to work directly with multinational clients and senior business leaders.
- Exposure to regional and international consulting projects.
- Clear career progression within a growing consulting platform.
- Collaborative and multicultural working environment.
- Professional training and leadership development opportunities.
- Opportunity to contribute to the expansion of a high-growth consulting business in Vietnam.

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.
#LI-JACVN

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会社説明