

PR/096429 | [Hanoi] Senior FP&A - Fashion Retail

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1623393

業種
小売

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月17日 10:28

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Overview

We are seeking a Senior FP&A to lead financial planning, forecasting, performance analysis, and business partnering activities for a leading consumer retail company.

This position works closely with senior management and cross-functional teams to provide financial insights, support strategic decision-making, and drive profitability improvement across the business.

Key Responsibilities

Financial Planning & Forecasting

- Lead annual budgeting and periodic forecasting processes.
- Develop rolling forecasts and long-term financial plans.

- Monitor business performance against budget and identify improvement opportunities.

Business Performance Analysis

- Prepare monthly management reports and KPI dashboards.
- Conduct variance analysis versus budget, forecast, and prior year performance.
- Analyze sales, gross margin, operating expenses, EBITDA, and profitability.
- Perform pricing, product profitability, and cost analysis.
- Monitor inventory performance, stock aging, and working capital efficiency.
- Evaluate promotion effectiveness across channels, regions, and stores.
- Conduct store-level P&L analysis and performance tracking.
- Support strategic projects through financial modeling and scenario analysis.

Cost Control & Profitability Management

- Analyze OPEX by department, function, and cost center.
- Identify cost-saving opportunities and improve spending efficiency.
- Partner with business leaders to strengthen financial discipline and profitability.

Business Partnering

- Collaborate with Retail Operations, Merchandising, Supply Chain, Marketing, E-commerce, and HR teams.
- Provide financial recommendations on investments, pricing strategies, promotions

Reporting & Process Improvement

- Develop and enhance management reporting, dashboards, and planning tools.
- Improve budgeting, forecasting, and reporting processes to increase efficiency and accuracy.
- Support BI and data management initiatives to strengthen business analytics capabilities.

Requirements

- Bachelor's degree in Finance, Accounting, Economics, Business Administration, or related fields.
- Fluent English communication skills.
- Minimum 6 years of relevant experience, including:
    - Experience in FP&A, Commercial Finance, or Management Accounting.
    - Prior experience with international accounting firms is highly preferred.
- Strong analytical and financial modeling skills.
- Experience in retail, fashion retail, FMCG, consumer goods, or multi-store business environments is highly preferred.
- Familiarity with ERP systems (SAP preferred) and POS systems.
- Professional qualifications such as CPA, CMA, CFA, or MBA will be an advantage.

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会社説明