

PR/096402 | Senior Strategic Account Manager

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1623377

業種
土木

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月17日 10:28

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Our client is seeking a commercially driven business development professional to expand strategic partnerships and drive growth across Asia. This role requires strong relationship- building capabilities and ability to generate business opportunities through an established industry network.

Responsibilities

- Develop new business opportunities and manage key client relationships across the region
- Build and leverage networks with developers, premium property stakeholders, consultants, designers and project decision-makers
- Identify and pursue high-value projects from lead generation through contract closure
- Collaborate with internal teams to deliver solutions and ensure successful project execution

- Maintain a healthy sales pipeline and achieve revenue targets

Requirements

- 7+ years of experience in Business Development, Sales, or Account Management.
- Strong network within residential developments, luxury retail environments, mixed-use projects or related industries
- Proven track record in generating new business and managing complex sales cycles
- Fluent in English

About the company

Our client is a well-established international organization with a strong presence across Asia, partnering with leading stakeholders on premium projects throughout the region.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明