

PR/096342 | [Logistics] Hunting Sales Executive

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1623373

業種
物流・倉庫

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月17日 10:28

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

OVERVIEW

Location: Hanoi
The client is a Japanese logistics/freight forwarding company operating in Vietnam

JOB RESPONSIBILITIES

- Proactively identify, approach, and acquire new customers to expand the company's client portfolio and generate new business opportunities.
- Develop and execute sales plans for assigned industries and territories, ensuring sustainable pipeline growth and market penetration.

- Maintain close engagement with prospective and existing customers to strengthen relationships, uncover new opportunities, and maximize revenue growth.
- Understand customers' business operations, logistics challenges, and service requirements to recommend suitable and value-added logistics solutions.
- Work collaboratively with internal teams to address customer concerns, resolve service issues, and deliver effective solutions.
- Prepare and submit timely sales reports, forecasts, and updates as required by management.

JOB REQUIREMENTS

- Fluency in English and Vietnamese
- Have experience of minimum 3 years in logistics, freight forwarding or related field
- Proficient in Microsoft Office

BENEFITS

- Competitive salary with bonuses and incentives
- Premium social insurance
- Opportunities for professional development and training

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.
#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明