Senior Manager, Physical AI - Manufacturing

Bring robotics and AI to factories

募集職種

人材紹介会社
Cornerstone Recruitment Japan 株式会社

求人ID
1623241

業種
ビジネスコンサルティング

雇用形態
正社員

勤務地
神奈川県

給与
経験考慮の上、応相談

更新日
2026年11月16日 15:55

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
無し

最終学歴
高等学校卒

現在のビザ
日本での就労許可は必要ありません

募集要項

Location Kawasaki or Tokyo, Japan

Job Type Permanent full-time

Work Style Hybrid and flexible

Career Level Senior Manager

English Conversational

Japanese Native-level proficiency preferred

Visa Sponsorship Available

Develop new Physical AI services for manufacturing clients. You will work with researchers, robotics partners and client teams to test how robots and enterprise systems can work together, then turn validated use cases into services customers can adopt.

Responsibilities

- Identify manufacturing challenges, define use cases and develop service and business plans.
- Select robotics and technology partners and coordinate proofs of concept, including validation criteria and success metrics.
- Develop customer proposals and implementation roadmaps, and support sales discussions.
- Manage projects across internal and external teams and share findings at industry events.

Work Conditions

- Client visits and business travel may be required.
- Relocation and visa sponsorship support are available.

Apply through CareerCross.

スキル・資格

Required Qualifications

- Experience helping launch a new business, service or solution.
- Knowledge of manufacturing and factory operations, with relevant work or project experience.
- Basic AI knowledge and experience applying AI to service planning, process improvement, proofs of concept, implementation or client proposals.
- Experience taking ownership of a project while coordinating internal and external stakeholders.

Preferred Qualifications

- Manufacturing engineering, factory automation, equipment implementation or process improvement experience.
- Experience with industrial or collaborative robots, autonomous mobile robots, or automated guided vehicles.
- Experience with edge AI, image or sensor data, or integrating equipment with MES, ERP or WMS.
- Experience building AI or robotics proofs of concept, commercializing services or forming partner alliances.

会社説明

Confidential client