

PR/110933 | Sales Associate

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1621798

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月10日 11:22

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Identify and develop new business opportunities in the automotive industry.
- Build and maintain strong relationships with OEMs and Tier-1 suppliers.
- Generate inquiries, prepare quotations, negotiate commercial terms, and close sales deals.
- Coordinate with customers and suppliers regarding product specifications, samples, pricing, and deliveries.
- Conduct regular customer visits and understand customer requirements.
- Track market trends, competitor activities, and new business opportunities
- Collaborate with internal teams and management to achieve business targets.

Required Experience

- 3 to 8 years of experience in B2B Sales or Business Development.

- Experience in Automotive Components, Wire Harness, Connectors, Electrical Components, Electronic Components, or Industrial Products.
- Strong customer-facing, negotiation, and relationship management skills.
- Experience in handling OEMs and Tier-1 automotive customers is preferred.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明