

PR/110918 | Reginoal Sales Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1621787

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月10日 11:21

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Department & Designation

Sales Manager – Sales Division

Educational Qualification

Diploma in mechanic or engineering

Age

Open

Experience

7+ Yrs

Gender

Open

Reporting to

Sales Managing Director

No of Reportees

10 direct reportees.

Job Location

NARASAPURA

Benefits

Subsidized lunch is provided in canteen.

No of working days

6 days working

Working hours

8 hours per day.

Job Description

- Overall management of the sales department (10 Indian local people)

- Managing corporate sales to domestic automakers (OEMs) in India

- Product coverage: Existing products C18(clutch parts) and new products (EV-related products)

- Acquiring new customers and new business (existing and new products)

・Handling new business inquiries

- Coordinate basic business agreement with a new customer (in English)

- Review of costs for the estimate, final confirmation of details

・Negotiating terms with customers

- Progress management until mass production begins

- Planning and execution of medium- to long-term sales plans and sales strategies.

- Coordination of communication with related department of headquarters in Japan (in English)

- Training of Indian sales members

- Regular performance and activity reports to the HOD (Japanese)

- Business trips for client visits and meetings (mainly within India)

Any Behavioural Competencies/Functional /Technical Competencies required

Please specify.

Experience working in a Japanese corporate environment is preferred.- Overall management of the sales department (10 Indian local people)

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会社説明