

PR/120756 | Sales Supervisor or Assistant manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1621759

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月10日 11:17

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
基礎会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Location: Bangkok, Thailand
Industry: Japanese Trading Company | Electronic & Industrial Chemicals
Business Travel: India (as required)

JAC Recruitment Thailand is seeking an experienced Sales Supervisor / Assistant Manager to join the Chemical Division of a well-established Japanese trading company.

We are looking for a proactive sales professional with strong B2B sales experience, business development capabilities, and an interest in expanding international business opportunities.

Key Responsibilities

- Develop new business opportunities and expand the customer base in Thailand and overseas markets, particularly India.
- Manage and strengthen relationships with existing customers and key business partners.

- Promote chemical products, including electronic chemicals and industrial materials.
- Identify customer requirements and provide suitable product solutions.
- Prepare quotations, negotiate pricing, and coordinate with suppliers and internal teams.
- Conduct market research and competitor analysis to identify potential business opportunities.
- Achieve sales targets and support the overall growth of the Chemical Division.
- Travel to India for customer visits, business meetings, and market development activities as required.

Qualifications

- Bachelor’s degree in Chemistry, Chemical Engineering, Business Administration, or related fields.
- Experience in B2B sales, preferably within chemical trading, electronic chemicals, PCB materials, or related industrial products.
- Strong background in new business development and key account management.
- Good communication, presentation, and negotiation skills.
- Good command of English for business communication.
- Experience working with Japanese companies or international customers is an advantage.
- Willing and able to travel to India for business trips as required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明