

PR/161332 | Sales & Marketing Executive (Manufacturing & Automotive)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1621697

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 10:40

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview:

A Japanese-owned manufacturing company specializing in precision metal stamping, metal components, and surface finishing solutions. The company serves customers across various industries, including automotive, electronics, and industrial manufacturing, supporting both local and international markets.

Job Responsibilities:

- Manage and maintain relationships with existing customers while identifying opportunities for business growth.
- Develop new business opportunities within the manufacturing, automotive, electronics, and industrial sectors.
- Conduct cold calling, email outreach, and customer visits to generate new sales leads.

- Prepare quotations, negotiate pricing, and follow up on sales inquiries.
- Coordinate with internal departments to ensure smooth order processing and customer satisfaction.
- Build strong relationships with customers and provide timely support on inquiries and requirements.
- Monitor market trends, competitor activities, and customer needs.
- Achieve individual sales targets and contribute to overall company growth.

Job Requirements:

- Diploma or Bachelor's Degree in Business, Marketing, Engineering, or a related field.
- Minimum 3-5 years of sales experience, preferably in manufacturing, automotive, industrial, or electronics industries.
- Experience in business development and customer acquisition.
- Strong communication, negotiation, and relationship management skills.
- Comfortable with cold calling and engaging new customers.
- Knowledge of manufacturing processes or industrial products will be an added advantage.
- Familiarity with IATF 16949 standards is preferred but not mandatory.
- Possess own transport and willing to travel within Malaysia for customer visits.

#LI-JACMY

#countrymalaysia

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会社説明