

PR/097869 | AVP - Transaction Banking Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1621680

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年11月10日 10:38

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

- Our client is a leading financial institution with a strong presence across Asia. They are expanding their Transaction Banking team and looking for a driven sales professional to manage either their Korean or Japanese corporate client portfolio.

JOB RESPONSIBILITIES

- Your primary responsibility is to grow revenue by marketing their full suite of solutions, with a deep focus on payments, collections, and liquidity management.

- Manage and grow a portfolio of corporate clients, acting as their key specialist for all cash management needs.

- Proactively identify and originate new opportunities for payments, collections, and liquidity mandates.
- Develop sales proposals, conduct client presentations, and manage the end-to-end sales cycle.
- Achieve revenue targets and sales activity goals for the region.

JOB REQUIREMENTS

- Strong experience and an existing network within the corporate segment.
- Excellent communication, negotiation, and relationship management skills.
- (Preferred) Business-level proficiency in Japanese/Korean to liaise effectively with respective language speaking clients.

We regret to inform that only shortlisted candidates will be notified.

Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1546253

EA Personnel Name: Pang Yew Ming Malcolm

#LI-JACSG

#countrysingapore

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会社説明