

PR/087663 | Sales Manager (m / f / d) for Slovenia market

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント ドイツ

求人ID
1621263

業種
その他（メーカー）

雇用形態
正社員

勤務地
スロベニア

給与
経験考慮の上、応相談

更新日
2026年11月17日 06:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is a well-established Japanese technology trading company with a strong presence across Europe. The company provides electronic components, industrial automation products, and engineering solutions to a wide range of manufacturing industries, including automotive, industrial machinery, electronics, and semiconductor sectors.

Job Responsibilities

- Develop and expand business opportunities with new and existing customers across Europe
- Identify customer needs and propose suitable products and technical solutions
- Build and maintain strong relationships with customers, suppliers, and business partners
- Prepare quotations, negotiate commercial terms, and manage contract discussions
- Achieve sales targets and contribute to business growth strategies

- Monitor market trends, customer activities, and competitor developments
- Coordinate internally with regional and global teams to ensure customer satisfaction
- Represent the company at customer meetings, exhibitions, and industry events
- Travel within Europe as required

Job Requirements

- Experience in electronic components, semiconductors, factory automation (FA), industrial equipment, or automation solutions
- Technical sales or solution-selling experience
- Business-level English proficiency
- Valid driver's license
- Eligibility to work within the European Union
- Additional European language skills such as Slovenian, German, Croatian, or Italian
- Self-motivated and results-oriented professional
- Strong business development and relationship-building skills
- Proactive approach to identifying and pursuing new opportunities
- Able to work independently while collaborating effectively with international teams
- Comfortable working in a fast-paced and multicultural environment

Employment Conditions

- Permanent full-time position
- Hybrid working model
- Competitive salary based on experience and qualifications
- Performance-based bonus

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会社説明