

PR/087631 | Technical Sales for Membrane Manufacturers in Düsseldorf (m / f / d)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント ドイツ

求人ID
1621259

業種
その他（メーカー）

雇用形態
正社員

勤務地
ドイツ

給与
経験考慮の上、応相談

更新日
2026年11月03日 11:09

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ネイティブレベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview

A Japanese manufacturer specializing in advanced materials such as nonwoven fabrics, membrane-related materials, filtration media, and specialty papers. The company supplies highly functional materials to customers across various industrial sectors and is expanding its overseas business, particularly in Europe and North America.

As part of its succession planning, the European operation is seeking a sales professional who will gradually take over responsibilities from the current sales representative and develop into a future leadership role within the organization.

Responsibilities
Business & Operations Management

- Support sales forecasting and annual budgeting activities
- Monitor profitability and business performance
- Coordinate with supply chain and logistics functions regarding inventory, production planning, and customer deliveries
- Collaborate with external service providers such as accounting firms and logistics partners
- Contribute to the future strategic development of the European business

Leadership Development

- Learn the operational and management aspects of the European entity through direct mentoring by current

management
- Gradually assume management responsibilities over a 1-2 year transition period

Requirements
- Several years of B2B sales experience
- Experience selling industrial products, materials, components, chemicals, specialty materials, filtration products, or related technical products
- Business fluent-level Japanese and English
- Willingness to travel within Europe and occasionally internationally
- Strong communication and interpersonal skills

Preferred Qualifications
- Background in technical sales, materials, chemicals, membrane technology, filtration, nonwoven products, or related industries
- Experience coordinating with manufacturing, supply chain, or logistics functions
- Budgeting, profit management, or business planning experience
- Interest in future business leadership and management responsibilities

Compensation & Benefits
- Competitive compensation package
- Indicative compensation range:
  - Approximately EUR 80,000+ gross annually
  - Expected increase to EUR 100,000+ in the future
- Performance-related compensation and executive remuneration potential
- Depending on hiring structure, expatriate package arrangements may be considered
- International career development opportunities

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