

PR/120718 | Sales Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1621231

業種
小売

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月17日 08:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
無し

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities
• Lead and manage a team of 3 sales members while maintaining hands-on sales activities.
• Manage and strengthen relationships with 4 existing distributors across Thailand.
• Expand dealer and distributor networks, particularly in the Northeastern (Isan) region.
• Visit distributors and end users regularly to identify business opportunities and increase market coverage.
• Conduct distributor visits in Bangkok approximately 1-2 times per week.
• Travel extensively throughout Thailand, including business trips ranging from 2 nights to 1 week.
• Analyze market trends, competitor activities, and customer requirements.
• Work closely with management to support long-term business growth and channel expansion strategies.

Qualifications
• Proven sales experience in small agricultural machinery, agricultural equipment, brush cutters, outdoor power equipment, or related products.
• Strong network within the agricultural machinery industry.
• Experience expanding sales channels in provincial markets.
• Experience managing distributors, dealers, or sales channels.
• Team leadership experience at Supervisor, Assistant Manager, Manager, or above level.

• Strong business development and relationship management skills.
• Willingness and ability to travel frequently across Thailand.
• Bachelor's degree or higher.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明