

PR/120704 | Sales & Marketing Executive (Dental)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1621219

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月03日 10:59

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Area Sales & Marketing Executive

The Company: Innovative dental training and simulation products, working closely with dental schools, universities, healthcare institutions, and distributors worldwide.

Location: Kanchanaphisek area

Salary: 40,000 – 70,000 THB .

Key Responsibilities

- Drive business development activities to expand market presence in dental products
- Identify new business opportunities and develop strategies to increase sales revenue with distributors across multiple countries or regions.
- Analyze market trends, competitor activities, and customer requirements to identify growth opportunities.

- Manage and support distributors across assigned territories.
- Monitor distributor performance and assist with sales planning and forecasting.
- Coordinate exhibitions, trade shows, customer visits, and promotional events.
- Develop marketing materials, product presentations, brochures, and sales tools in collaboration with relevant teams.
- Deliver product presentations and training sessions for distributors and customers.
- Act as a liaison between regional sales activities and international headquarters.
- Travel internationally for distributor visits, customer meetings, training sessions, conferences, and exhibitions.

Qualifications

- Bachelor's degree in Business Administration, Marketing, International Business, or a related field.
- Experience in sales, marketing, business development, channel management, or area management.
- Experience working with distributors across multiple countries or regions.
- Experience in medical devices, healthcare, education technology, training solutions, or other technical B2B industries.
- Willingness and ability to travel internationally on a regular basis.
- Business-level English communication skills.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: https://www.jac-recruitment.co.th

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#citybangkok

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会社説明