

PR/120697 | Sales & Marketing Department Manager (Elevator and Escalator Products)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1621213

業種
土木

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月03日 10:59

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

We are looking for a Sales & Marketing Department Manager

Responsibilities

- Lead and manage a team of 4 members.
- Drive sales growth and achieve annual business targets.
- Build strong relationships with developers, contractors, consultants, architects, and building owners.
- Identify new business opportunities and expand market presence.
- Develop sales strategies, forecasts, and business plans.
- Manage tender submissions, contract negotiations, and project follow-up.
- Work closely with operations and service teams to ensure customer satisfaction.

- Analyze market trends and competitor activities to support business growth.
- Prepare regular sales reports and performance updates for management.

Requirements

- Bachelor's Degree in Business Administration, Marketing, Engineering, or a related field.
- Minimum 10 years of sales experience, preferably in elevators, escalators, building systems.
- At least 5 years of experience managing and developing a sales team.
- Proven track record in achieving sales targets and business growth.
- Strong leadership, coaching, and people management skills.
- Experience working with developers, contractors, consultants, or project-based customers
- Excellent communication, negotiation, and relationship-building skills.
- Good command of English.

About the Company

Our client is a leading elevator and escalator company.

If you are interested, click APPLY NOW. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明