

PR/120689 | JS Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1621206

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月03日 10:59

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Our client specializes in Processing Food Manufacturing business

Position: Sales HORECA (JS speaking)
Salary: 45,000 - 60,000 THB
Location: Bangkok and Ayutthaya (Factory)

Key Responsibilities of the position:

- Develop new business opportunities by promoting food products to Japanese restaurants and food service operators in Bangkok and surrounding areas.
- Conduct client visits, product presentations, sampling activities, and follow-up with prospective customers to drive sales growth.

- Build and maintain strong relationships with restaurant owners, managers, and key decision-makers to understand business needs and provide suitable solutions.
- Manage customer accounts, share market and product updates, and ensure excellent customer support through collaboration with internal teams.
- Focus on expanding business within Japanese food service channels, while supporting future growth into other restaurant segments.
- Gather market insights and customer feedback to support sales strategies and business expansion.

Qualifications required:

- Bachelor’s degree in any related field
- Minimum 3 years of sales experience in food manufacturing business (preferred)
- Have good connection with Japanese restaurant/ HORECA (is a plus)
- Good Japanese (JLPT N3) and English (Intermediate) communication skills
- High intention to be sales with good personality and negotiation skills

Benefits:

- Perfect Attendance
- Provident Fund (after probation)
- Health Insurance (after probation)
- Bonus
- Other leaves as per Thai law

Working Hours: Mon - Fri (8.30 a.m. - 5.30 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明