JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/120386 | Sale Staff Oversea

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1621178

業種
自動車・自動車部品

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月03日 10:58

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

1. Co-ordinate between customer and company in Thai and Oversea.
2. Introduce company profile and PR company product by Thai and English.
3. Understand correctly customer requirement and share to related party base on suitable timing.
4. Negotiate with customer in case we cannot achieve customer requirement.
5. Making and submit quotation considered customer target and competitor trend.
6. Follow up quotation reply and hearing our cost level.
7. Prepare and submit all documents needed as customer window person request to concern department prepare details as needed.
8. Grasp and analyze customer, Market and Competitors trend.
9. Make sales strategy & share with internal before Pre-RFQ, After RFQ, look-back with internal.
10. Customer Specific Requirement Sheet: Receiving Understanding Job Assignment and Sharing.
11. Correctly sale price input in system.
12. Making, Comparing and Gap analysis: Sale plan, Forecast sale and Actual sales.
13. Make / Issue correctly document and timely to external or internal (Tentative/Tooling Go/RFQ/FSR/Survey/etc.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明