

PR/096372 | Sales Executive – Industrial Construction / Factory Projects in Hanoi

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1621169

業種
土木

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月03日 10:56

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Responsibilities

1. Maintain an up-to-date list of existing and new clients, including at least: project name, internal person in charge, client PIC, industrial park/zone, schedule and completion date (if available), and the referring consultant company.
2. Visit industrial parks and keep visit records. Use phone and email as well, and record contact with each active client at least once a month.
3. List foreign companies with potential projects, organized by industry and location.
4. Report visit records and information to the manager regularly and receive guidance.
5. When a project becomes concrete, arrange client meetings and attend together with the Japanese manager.
6. Help decide the approach for each client’s potential construction needs.
7. Coordinate and prepare the internal schedule up to the submission deadline.

Requirements

- Vietnamese nationality
- At least 5 years of experience in sales
- Experience as a QS consultant at a Japanese or foreign company is a plus
- Strong English communication skills, both written and spoken
- Professional appearance and manners
- Able to take short business trips across Vietnam (North, Central and South)
- Able to work on weekends during busy periods

  #LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明