

PR/161300 | Senior Project Sales Executive (Professional Audio and Communication Systems Industry)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1621133

業種
電力・ガス・水道

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 10:45

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A global manufacturer of professional audio, public-address, intercom, voice evacuation, and security communication systems is seeking a **Senior Project Sales Executive** to join the team. This role involves finding new project opportunities, building relationships with clients and consultants, and closing sales of audio and communication system solutions.

JOB RESPONSIBILITIES

- Identify and develop new project opportunities within commercial, education, healthcare, transportation, government, hospitality, and industrial sectors.
- Promote company's range of audio and communication solutions to consultants, developers, contractors, and end users.
- Generate new business leads and expand relationships with existing customers.

- Achieve individual sales revenue and project targets.
- Prepare quotations, proposals, tender submissions, and technical-commercial presentations.

JOB REQUIREMENTS

- Bachelor's Degree or Diploma in Business, Marketing, Engineering, Electronics, Information Technology, or a related field.
- Minimum 4–5 years of project sales experience in related field.
- Strong sales negotiation and presentation skills.
- Knowledge of project sales cycles and tender processes.
- Experience working with consultants, contractors, or system integrators.

#LI-JACMY

#countrymalaysia

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会社説明