Aftersales Business Manager, Luxury Automotive

Drive dealer aftersales performance

募集職種

人材紹介会社
Cornerstone Recruitment Japan 株式会社

採用企業名
Confidential Luxury Automotive Company

求人ID
1619459

業種
自動車・自動車部品

雇用形態
正社員

勤務地
東京都 23区, 千代田区

給与
1600万円

更新日
2026年11月11日 00:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢レベル

最終学歴
高等学校卒

現在のビザ
日本での就労許可が必要です

募集要項

Join a luxury automotive business in Japan as an individual contributor focused on dealer aftersales performance and customer experience.

Responsibilities

• Improve dealer performance across parts, accessories, extended warranties and customer satisfaction.

• Advise dealer management using business analysis, KPIs and commercial action plans.

• Support dealer standards, audits, capacity planning and service process improvements.

• Coordinate technical cases, warranty matters and customer issues with regional and headquarters teams.

• Support dealer training, aftersales marketing and customer retention.

Location: Tokyo, Japan. Permanent full-time employment. Regular dealer travel and cross-time-zone collaboration are part of the role.

Apply through CareerCross to discuss this confidential opportunity with Alex Zoboli at Cornerstone Recruitment Japan. Detailed terms will be discussed during the recruitment process.

スキル・資格

Relevant automotive aftersales experience and strong commercial understanding, ideally within luxury automotive.

Experience working with dealer performance metrics, business analysis and stakeholder relationships.

Exposure to vehicle technical topics across mechanical, electrical or body repair.

Fluent Japanese and strong business English for regional and headquarters discussions.

Strong Excel and PowerPoint skills, analytical ability and autonomy.

Technical education or background is preferred.

Willingness to travel to dealers and collaborate across time zones.

会社説明