

PR/120663 | Sales Engineer

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1619324

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月24日 14:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Responsibilities:

- Develop and maintain relationships with existing customers while identifying new business opportunities.
- Promote and sell industrial machinery, automation equipment, and engineering solutions to customers.
- Understand customer requirements and propose suitable technical solutions.
- Prepare quotations, proposals, and commercial documents.
- Coordinate with engineering, service, and overseas teams to ensure customer satisfaction.
- Conduct product presentations and technical discussions with customers.
- Follow up on sales projects from initial inquiry through order closure and after-sales support.

- Monitor market trends, competitor activities, and industry developments.
- Achieve sales targets and contribute to business growth.
- Prepare regular sales reports and forecasts for management.

Requirements:

- Bachelor's Degree in Engineering (Mechanical, Electrical, Mechatronics, Industrial Engineering, or related field).
- At least 2-5 years of experience in Sales Engineer, Technical Sales, or B2B industrial sales.
- Experience selling industrial machinery, automation systems, manufacturing equipment, or technical products is preferred.
- Strong communication, negotiation, and presentation skills.
- Ability to understand technical drawings and specifications.
- Good command of English.
- Possess a valid driving license and own vehicle.
- Willingness to travel domestically and overseas when required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明