

PR/161276 | Sales Executive (Japanese speaker)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1619290

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 10:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

A Japanese multinational trading company with a strong presence across Asia, providing logistics, supply chain, and trading solutions to manufacturers across various industries is looking for a **Sales Executive** to develop new business opportunities and maintain strong relationships with existing customers.

Key Responsibilities

- Identify and secure new business opportunities while maintaining and expanding existing customer accounts.
- Conduct route sales activities with Japanese-affiliated and local manufacturers across multiple industries.
- Build and maintain strong customer relationships through regular visits and follow-ups.
- Monitor market trends, industry developments, and customer requirements to execute effective sales strategies.
- Prepare and submit regular sales reports and ad-hoc reports to management.
- Coordinate closely with internal teams to ensure smooth service delivery and customer satisfaction.

- Travel domestically and overseas as required for business development and customer visits.
- Attend business trips including overseas (Typically 2-3 nights per trip)

Requirements

- Minimum 2 years of sales experience in the trading, logistics, freight forwarding, supply chain, or related industries.
- Fresh perspectives from candidates with B2B sales experience in other industries may also be considered.
- Strong communication and relationship-building skills.
- Good numerical and calculation skills.
- Able to work independently while collaborating effectively with internal stakeholders.
- Willingness to travel domestically and internationally.
- Language requirements: English (Business Level), Mandarin (Business Level), Malay (Business Level), Japanese language proficiency is preferred (Japanese language allowance is provided based on JLPT certification level)

*No visa sponsorship is provided.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明