

PR/161275 | Assistant Sales Manager (Japanese Speaking)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1619289

業種
その他（メーカー）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年10月27日 10:20

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
基礎会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

An established multinational manufacturer specializing in materials used within the semiconductor and electronics industry is seeking a capable and commercially driven Sales Assistant Manager to support and expand its customer relationships throughout Malaysia and the Southeast Asian region.

Key Responsibilities

- Manage and strengthen relationships with existing customers across Malaysia and Southeast Asia.
- Act as the primary point of contact for customer inquiries, commercial discussions, and account management activities.
- Develop and execute sales strategies to achieve business objectives and revenue targets.
- Conduct regular customer visits and business reviews to identify opportunities for growth.
- Collaborate closely with internal teams, including production, logistics, and technical departments, to ensure smooth project execution and customer satisfaction.

- Monitor market trends, competitor activities, and customer requirements.
- Prepare sales reports, forecasts, and business plans for management review.
- Lead, coach, and supervise members of the sales team.
- Coverage Area: Selangor, Penang, Southeast Asia region

Requirements

- Bachelor's Degree in Business, Engineering, Marketing, or a related discipline.
- Proven sales experience within the manufacturing industry.
- Candidates from a wide range of manufacturing sectors are encouraged to apply.
- Prior team management or supervisory experience is mandatory.
- Strong communication, negotiation, and relationship-building skills.
- Experience in B2B sales and key account management.
- Willingness to travel domestically and within Southeast Asia as required.
- Business level of Malay and Mandarin
- Japanese language is also an advantage

*No visa support is provided for this position.

#LI-JACMY

#Countrymalaysia

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会社説明