

PR/161269 | Assistant Sales Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1619285

業種
その他（メーカー）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年10月27日 10:20

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Description:

- Manage and expand existing customer accounts while identifying new business opportunities.
- Develop and implement sales strategies to achieve revenue and profitability targets.
- Build and maintain strong relationships with customers in the manufacturing, electronics, semiconductor, and industrial sectors.
- Conduct regular customer visits, presentations, and business reviews.
- Prepare quotations, negotiate pricing, and follow up on contracts and orders.
- Monitor market trends, competitor activities, and industry developments.
- Prepare sales forecasts, budgets, and periodic sales reports.

- Resolve customer issues and provide effective after-sales support.
- Lead and mentor junior sales staff when required.

Job Requirements:

- Bachelor's Degree in Business Administration, Engineering, Marketing, or a related field.
- Minimum 5-8 years of B2B sales experience, preferably in electronics, semiconductor, industrial materials, automation, or manufacturing industries.
- Proven track record in achieving sales targets and business development.
- Ability to build relationships with customers and business partners.
- Good analytical and problem-solving skills.
- Proficient in Microsoft Office applications.
- Willingness to travel for customer visits and business meetings.

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会社説明