

PR/161268 | Indoor Sales - top multinational factory automation (FA) company

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1619284

業種
プラント

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年10月27日 10:20

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview:

Company is a manufacturer and distributor of mechanical components, factory automation (FA) parts, mold and die components, tools, and industrial supplies. They are currently expanding their team.

Job Description:

- Respond to customer inquiries about products and sales.
- Prepare quotations and process customer purchase orders.
- Follow up on outstanding quotations and convert them into sales orders.
- Coordinate with Customer Service and Shipping teams to ensure smooth order fulfillment.
- Build and maintain strong relationships with existing customers.

- Retain and grow customer accounts to achieve monthly sales targets.
- Keep customer information and records updated.
- Support collection of payments and credit-related matters.
- Occasionally visit customers when required.

Job Requirements:

- Degree or professional qualification in Sales, Marketing, or a related field.
- At least 3 years of sales experience, preferably in B2B industrial sales.
  Candidates with outdoor sales experience are encouraged to apply.
- Good communication skills.
- Customer-focused with strong service and relationship-building skills.
- Positive attitude, proactive mindset, and willingness to take on new challenges.

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会社説明