

PR/124150 | Sales Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1619258

業種
物流・倉庫

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 11:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Responsibilities:

- Develop new business opportunities for air freight, sea freight, customs clearance, warehousing, and trucking services.
- Manage and strengthen relationships with existing clients.
- Conduct client visits, prepare quotations, and negotiate service agreements.
- Achieve sales targets and contribute to business growth.
- Coordinate with operations teams to ensure excellent customer service.

Requirements:

- Bachelor's degree in any related field.
- 3-10 years of sales experience in freight forwarding, logistics, or shipping industry.
- Strong communication, negotiation, and relationship-building skills.
- Familiar with international logistics and supply chain solutions.
- Target-oriented and proactive personality.
- Good command of English is an advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明