

PR/124147 | Sales Assistant Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1619255

業種
小売

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 11:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Main Responsibilities:

- Manage and develop sales performance across Modern Trade (MT) accounts, retailers, and distributors to achieve sales targets and business growth.
- Build and maintain strong relationships with key customers, retailers, and distributors while negotiating business opportunities and promotional activities.
- Lead, coach, and monitor the sales team to ensure effective execution of sales strategies and achievement of individual and team KPIs.
- Analyze sales performance, market trends, and competitor activities to identify business opportunities and recommend growth initiatives.
- Collaborate with marketing and trade marketing teams to execute promotions, merchandising programs, and in-store activities.

- Monitor distributor operations, inventory levels, product availability, and distribution coverage to ensure efficient market execution.

- Prepare sales forecasts, business reports, and performance reviews, providing recommendations to improve sales productivity and profitability.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明