

PR/096347 | Sales Executive

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1619243

業種
物流・倉庫

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月10日 11:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

About the Role

A Japanese logistics company specializing in international freight forwarding and integrated logistics solutions is seeking a proactive and independent Sales professional to develop new business in Ho Chi Minh City, focusing mainly on Japanese customers.

Key Responsibilities

- Identify and acquire new customers, primarily Japanese companies.
- Develop leads, negotiate terms, and close deals.
- Build and maintain long-term client relationships.
- Manage sales activities and pipelines with minimal supervision.
- Work with the Hanoi Operations team for customer handover and service execution.

- Report sales performance, pipeline progress, and market updates directly to Japanese management.

Requirements

- Minimum 3 years of experience in logistics sales, preferably freight forwarding.
- Proven track record in new customer acquisition.
- Experience with Japanese customers is highly preferred.
- Strong prospecting, negotiation, and communication skills.
- Proactive, independent, and results-oriented.
- Good command of English.

#LI-JACVN

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会社説明