

PR/110883 | DGM Sales-Spares, Lubricants

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1619235

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月10日 11:00

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Designation- DGM Sales-Spares, Lubricants

Location- Chennai

Requisition Description:

The DGM – Sales Accessories and Lubricant is responsible for developing and executing sales strategies to meet organizational revenue targets and profitability goals for spare parts. This role involves leading a large team, optimizing inventory turnover, building strong client relationships, and managing supplier/vendor relations
Roles and Responsibilities

Sales & Revenue Strategy, Accessories and Lubricant Team Leadership, Inventory Optimization, Customer Relationship Management, Profitability Management, Vendor Coordination, Performance Reporting, Parts Distributor Management, Accessories Development and sales, Lube Development and sales, Dealer Management System.

Skills

Leadership, Technical Skills: Proficiency in ERP systems, inventory management software, and MS Office Suite.
Competencies: Strong negotiation, analytical, and interpersonal skills, Data Analytics.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明