

PR/097803 | Sales Engineer

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1619219

業種
電気・電子・半導体

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年11月10日 12:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A reputable technology solutions provider serving customers across Singapore and the ASEAN region is looking for a Sales Engineer to support business growth and customer engagement activities. This role combines technical knowledge with sales and relationship management, making it suitable for candidates who enjoy interacting with customers and providing technical solutions.

JOB RESPONSIBILITIES

We are seeking a proactive and customer-focused Sales Engineer to drive business growth and provide technical solutions to customers across the technology and engineering sectors. This role combines technical expertise with sales and account management responsibilities, including developing new business opportunities, managing customer relationships, conducting product presentations, and recommending solutions that meet customer needs. The ideal candidate is an engineering-trained professional with strong communication skills, commercial acumen, and a passion for building long-term customer partnerships. Regional business exposure and occasional travel opportunities are available as part of the role.

- Develop and grow new business opportunities within assigned markets and industries
- Build and maintain strong relationships with existing customers
- Conduct prospecting activities, including cold calling, lead generation, and customer visits
- Understand customer requirements and recommend suitable technical solutions
- Prepare quotations, proposals, and sales reports
- Deliver product presentations and demonstrations
- Provide technical support, troubleshooting, and application advice to customers
- Coordinate with suppliers and internal teams to ensure successful project execution
- Monitor market trends and identify potential business opportunities

JOB REQUIREMENTS

- Diploma or Degree in Electronics Engineering, Electrical Engineering, Photonics Engineering, or a related engineering discipline
- Prior experience in technical sales, sales engineering, or customer-facing engineering roles is preferred
- Fresh graduates with a strong interest in sales may be considered
- Strong communication, presentation, and interpersonal skills
- Comfortable with business development and customer acquisition activities
- Good technical aptitude and problem-solving skills
- Proficient in Microsoft Office applications
- Ability to travel for customer visits and occasional business trips within the region

Working Location: Singapore

Ng Siew Thien (R22107842)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.sg/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.sg/terms-of-use

会社説明