

PR/090180 | Sales Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント コリア

求人ID
1619208

業種
土木

雇用形態
正社員

勤務地
中国

給与
経験考慮の上、応相談

更新日
2026年11月24日 09:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Sales Manager (Architecture & End Users) – South Korea
Location: Seoul, South Korea
About the Company
Our client is a global leader in design innovation producing high-performance, premium textiles, rugs, acoustics, and window covering solutions for both commercial and residential interiors. To support their growing architecture and design (A&D) business in South Korea, they are seeking a dynamic Sales Manager to be based in Seoul.

Key Responsibilities

- Client Engagement - Visit and collaborate closely with interior architects, design studios, contractors, and end-users across South Korea.
- Pipeline Management - Build, maintain, and systematically track a robust project portfolio.
- Sales Execution - Manage the entire sales lifecycle, secure project specifications, and actively manage the Decision-Making Unit (DMU) to convert specifications into final orders.
- Account Management - Drive project and key account management, ensuring high client satisfaction and retention.

- Internal Collaboration - Partner with the Customer Service team to ensure accurate system registration of all project and client data.
- Performance Metrics - Meet and exceed global sales indicators, including targets for client meetings, active projects, and sales budgets

Candidate Profile

- Language Skills - Native Korean proficiency with business-level English (both written and spoken).
- Industry Experience - Prior sales experience dealing with premium interior design materials is highly preferred.
- Business Acumen - Deep understanding of the business models and sales processes required for premium, luxury products.
- Professional Skills - Strong presentation, communication, and negotiation abilities.
- Mindset & Drive - Proactive, honest, and results-driven with a self-motivated attitude.
- Work Style - A strong team player who is equally comfortable working independently and navigating diverse professional networks.
- Bonus - A genuine passion for art and design is a significant plus.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明