# On-Premise Field Representative, Kanto

**Build on-premise distribution in Kanto**

## 募集職種

**人材紹介会社**
Cornerstone Recruitment Japan 株式会社

**採用企業名**
Confidential International Consumer Company

**求人ID**
1619192

**部署名**
Consumer and Retail

**業種**
食品・飲料

**雇用形態**
正社員

**勤務地**
東京都 23区

**給与**
500万円 ~ 800万円

**ボーナス**
給与： ボーナス込み

**勤務時間**
Standard 8-hour workday; details at interview

**休日・休暇**
Weekends, public holidays and annual leave

**更新日**
2026年11月10日 13:00

## 応募必要条件

**職務経験**
3年以上

**キャリアレベル**
中途経験者レベル

**英語レベル**
ビジネス会話レベル (英語使用比率: 25%程度)

**日本語レベル**
流暢レベル

**最終学歴**
大学卒： 学士号

**現在のビザ**
日本での就労許可が必要です

## 募集要項

About the role

Join an international company and help grow its business in Japan.

Responsibilities
• Develop and execute plans for the Japanese market
• Build strong relationships with customers, partners and internal stakeholders
• Manage revenue, budget, forecasts and KPIs
• Identify growth opportunities and coordinate cross-functional execution
• Monitor and report market and competitor developments

The company name is confidential and will be shared during the initial discussion.

## スキル・資格

Requirements
• field sales to bars, restaurants and hospitality customers
• Strong Japanese communication and stakeholder management skills
• Business English is preferred
• Commercially minded, proactive and comfortable working independently
• Current permission to work in Japan

## 会社説明